

Message Text

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ACTION STR-04

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INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 EPG-02

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TO SECSTATE WASHDC PRIORITY 9487

INFO AMEMBASSY BERN

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USMTN

ACTION STR FOR ALAN WOLFF

E.O. 11652: N/A

TAGS: MTN, EAGR, ETRD

SUBJECT: US-SWISS INTENSIVE BILATERALS

1. THE FOLLOWING IS A SUMMARY OF SWISS MTN POSITIONS ON MAJOR ISSUES FOR USE IN THE UPCOMING BILATERALS JULY 25-26 IN NEUCHATEL. THE SWISS HAVE PLAYED AN ACTIVE AND CONSTRUCTIVE ROLE IN THE MTN AND HAVE STRONGLY SUPPORTED MOVES

TO ACHIEVE GREATER LIBERALIZATION OF TRADE, ALTHOUGH THIS ATTITUDE HAS NOT EXTENDED TO AGRICULTURAL PRODUCTS. WHILE THEIR ECONOMIC INTERESTS OFTEN PARALLEL THOSE OF THE EC, THE SWISS HAVE GONE TO CONSIDERABLE LENGTHS TO PERSUADE THE US THAT SWITZERLAND HAS WORLD-WIDE TRADE INTERESTS AND DOES NOT INTEND TO BE AN ECHO OF THE COMMUNITY ON ALL MTN ISSUES. THAT THE SWISS TAKE THIS SERIOUSLY IS EVIDENT IN THEIR TARIFF FORMULA PROPOSAL WHICH WAS PRESENTED DESPITE LIMITED OFFICIAL USE

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THE FACT THAT THE EC WAS LIKELY TO BE IRRITATED BY THE SWISS INITIATIVE.

2. TARIFFS. THE SWISS HAVE BEEN ACTIVE IN THE TARIFFS GROUP AND SUBMITTED THEIR OWN TARIFF FORMULA PROPOSAL - $Z \text{ EQUALS } 14X \text{ DIVIDED BY } X \text{ PLUS } 14$, WITH Z EQUALLING THE FINAL RATE AND X THE INITIAL RATE. THIS FORMULA, WHICH TOOK THE MIDDLE GROUND BETWEEN THE US AND THE EC FORMU-

LAS, WAS FOUND BY MOST DELEGATIONS TO BE OVERLY COMPLEX BUT IT SERVED A USEFUL PURPOSE IN FILLING THE VOID THEN EXISTING BETWEEN THE US AND EC POSITIONS. THE SWISS WERE INITIALLY DUBTFUL ABOUT TAKING THE INITIATIVE AND WERE FINALLY PERSUADED BY US ASSURANCES THAT SUCH A STEP WOULD BE HELPFUL IN MOVING THE NEGOTIATION ALONG. (COMMENT: THE SWISS TOOK THIS ACTION IN FACE OF A HOSTILE EC, AND IT WOULD BE APPROPRIATE FOR THE US DELEGATION TO EXPRESS AGAIN ITS APPRECIATION OF THE SWISS ROLE.) SWITZERLAND STRESSES THE HARMONIZATION GOAL IN ITS TARIFF APPROACH, ITS OWN INDUSTRIAL TARIFFS BEING VERY LOW. THE SWISS DESIRE TO MINIMIZE EXCEPTIONS IS FURTHERED IN THEIR VIEW BY THE ELEMENT OF HARMONIZATION.

3. SECTORS. THE SWISS AND US VIEWS ON THE SECTOR APPROACH HAVE BEEN ESSENTIALLY THE SAME: THE TECHNIQUE MIGHT HAVE APPLICABILITY AT A LATER STAGE BUT IT WOULD BE PREMATURE TO NEGOTIATE ON A SECTORAL BASIS IN ADVANCE OF ELABORATING THE GENERAL APPROACH ON TARIFFS AND NTMS.

4. AGRICULTURE. WITH ITS HIGH LEVEL OF AGRICULTURAL PROTECTION, THE SWISS HAVE BEEN PREDICTABLY RELUCTANT TO PARTICIPATE IN EFFORTS TO MOVE TOWARD LIBERALIZATION OF TRADE. THEIR INTERESTS ARE NOT MONOLITHIC, HOWEVER, BEING A NET IMPORTER OF MANY FOODSTUFFS WITH THE TRADITIONAL CONCERNS OF CONSUMERS OVER SECURE ACCESS TO LIMITED OFFICIAL USE

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SUPPLIES. SWITZERLAND'S AGRICULTURAL PROTECTIONISM STEMS FROM TWO CONCERNS: THE NEED TO PROVIDE A MINIMUM FOOD SUPPLY IN THE EVENT OF WAR AND THE SOCIAL PROBLEM IN MAINTAINING POPULATION IN SOME OF THE RURAL EASTERN CANTONS. IN THE MTN THE SWISS HAVE NOT TAKEN AN ACTIVE ROLE IN THE AGRICULTURAL DISCUSSIONS, PREFERRING NOT TO GET INVOLVED IN THE US-EC DEBATE. GIVEN SWITZERLAND'S DESIRE TO MAINTAIN A HIGHLY PROTECTED AGRICULTURE, IT WILL USUALLY FIND IT MORE COMFORTABLE TO BE IN THE EC CORNER. THE SWISS HAVE PROVED LESS DOCTRINAIRE THAN THE EC, HOWEVER, FOR EXAMPLE, THEY WERE WILLING TO CONSULT ON ALL MEASURES IN THE FRAMEWORK OF THE QR SUBGROUP, WITHOUT PREJUDICE TO THEIR POSITION OF PRINCIPLE THAT PROBLEMS RELATING TO AGRICULTURAL PRODUCTS MUST BE TREATED IN THE SPECIFIC CONTEXT OF AGRICULTURE. THE SWISS IN DISCUSSING THEIR TARIFF FORMULA PROPOSAL DID NOT RULE OUT ITS APPLICATION TO AGRICULTURAL PRODUCTS WHERE APPROPRIATE. AS A RESULT OF PROCEDURES WORKED OUT IN THE AGRICULTURE GROUP, THE US AND SWITZERLAND HELD USEFUL CONSULTATIONS IN APRIL ON THEIR RESPECTIVE NOTIFICATIONS.

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5. TROPICAL PRODUCTS. SWITZERLAND RESPONDED AFFIRMATIVELY ON ABOUT HALF OF THE ITEMS REQUESTED OF IT BY LDCS. AS ITS TROPICAL PRODUCT OFFER CONSISTED ENTIRELY OF GSP IMPROVEMENTS, SWITZERLAND DID NOT REQUEST CONTRIBUTIONS FROM DEVELOPING COUNTRIES. IT NOTED THAT ITS OFFER WAS IN KEEPING WITH THE SENTENCE IN THE TOKYO DECLARATION CALLING FOR THE "MAINTENANCE AND IMPROVEMENT" OF GSP. ON AT LEAST ONE OCCASION, HOWEVER, THE SWISS REPRESENTATIVE HAS MENTIONED THE NEED OF DEVELOPING COUNTRIES TO CONTRIBUTE TO THE MTN. IN PRIVATE CONVERSATION THE SWISS HAVE TALKED ABOUT SOME CONCEPT OF "GRADUATION" AS THE MAXIMUM THAT MIGHT BE OBTAINED IN TERMS OF LDC RECIPROCITY.

6. SAFEGUARDS. SWISS PARTICIPATION IN THE WORK OF GROUP SAFEGUARDS HAS BEEN IN THE FORM OF LENGTHY, SOMEWHAT PHILOSOPHICAL STATEMENTS IN WHICH THEIR POSITION ON KEY ISSUES, SUCH AS SELECTIVITY AND RETALIATION/COMPENSATION, HAS BEEN CAREFULLY HEDGED. THE SWISS SEEM TO FAVOR GREATER TRANSPARENCY IN THE SAFEGUARD SYSTEM AND GREATER STRESS ON TEMPORARINESS, BUT HAVE SHOWN NO INTEREST IN LEADING WITH CONCRETE PROPOSALS.

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SWITZERLAND'S POSITION UNDER ITS OWN PROTOCOL OF ACCESSION (WITH A DE FACTO CONTINUING SAFEGUARD FOR THE AGRICULTURAL SECTOR) LIMITS ITS ABILITY TO COMMENT FROM EXPERIENCE.

7. FRAMEWORK GROUP (FG). THE SWISS MADE A COMPREHENSIVE STATEMENT AT THE FEBRUARY FG MEETING ADDRESSING ALL TOPICS IN THE GROUP ALONG LINES QUITE COMPATIBLE WITH US THINKING AND DIRECTED PRIMARILY TO THE QUESTION OF APPROPRIATE RULES FOR LDC PARTICIPATION IN THE GLOBAL TRADING SYSTEM. COMMENT: WE SUGGEST THAT THE US SIDE REVIEW THAT STATEMENT (FR/W/10) AND, IN LIGHT OF IT, PROBE THE SWISS FOR CONCRETE IDEAS ON (A) "GRADUATION" AND OTHER DEVICES TO STRENGTHEN RESPONSIBLE LDC PARTICIPATION IN TRADING SYSTEM, AND (B) HOW TO MOVE BOP DISCUSSION AMONG DCS IN PRODUCTIVE DIRECTION, I.E., HOW TO DRAW OUT POSITIVE IDEAS FROM EC (DUNKEL HAS STRONG PERSONAL INTEREST IN LATTER ITEMS). ANY SWISS SUGGESTIONS FOR DEALING WITH CANADIAN RECALCITRANCE ON EXPORT RESTRICTIONS WOULD ALSO BE HELPFUL . END COMMENT.

8. NONTARIFF MEASURES. SWISS PARTICIPATION IN THE WORK OF THE NTM SUBGROUPS HAS BEEN MOST APPARENT IN QRS, STANDARDS, AND GOVERNMENT PROCUREMENT. THEY HAVE HAD LITTLE TO SAY ON CUSTOMS MATTERS AND SUBSIDY-COUNTERVAIL. IN QRS THE SWISS DID NOT SUPPORT OUR PROPOSAL FOR MULTILATERAL NOTIFICATION/CONSULTATION PROCEDURES BUT THEIR PROPOSAL TO INCLUDE EXPORT LICENSING IN THE CONTEXT OF LICENSING TEXTS WAS HELPFUL TO US. THE SWISS POSITION IN THE STANDARDS GROUP HAS BEEN PRAGMATIC; THEIR OBJECTIVE APPEARS TO BE AS SPECIFIC AND MANDATORY A STANDARDS CODE AS POSSIBLE. THE SWISS HAVE SHOWN A MORE ACTIVE INTEREST IN GOVERNMENT PROCUREMENT, BEING ONE OF THE DEVELOPED COUNTRIES PARTICIPATING IN PLURILATERAL DRAFTING SESSIONS. IN THIS CONNECTION THE SWISS LIMITED OFFICIAL USE

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HAVE OFFERED TO DO PAPERS ON EX POST PUBLICITY, SPECIAL AND DIFFERENTIAL TREATMENT FOR LDCS, AND THE RELATIONSHIP OF THE PROPOSED CODE TO THE GATT. THE SWISS BELIEVE IN THE POSSIBILITY OF DRAFTING INTERNATIONAL RULES ON GOVERNMENT PROCUREMENT AND HAVE STATED THAT THE OECD DRAFT CODE IS A GOOD GUIDE FOR THE MTN SUBGROUP. AT THIS STAGE THE US AND THE SWISS SHOULD BE ABLE TO WORK TOGETHER IN HARMONY TO DEVELOP A NEGOTIATING DRAFT TEXT. ONCE WE REACH THE SECOND STAGE OF NEGOTIATIONS CONCERNING COVERAGE, HOWEVER, OUR POSITIONS MAY DIVERGE SOMEWHAT.CULBERT

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